



Scaling Distributed Energy

Case Study: Bankable, Repeatable Partnership
that supports American Energy with MUFG

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Scaling Distributed Solar with MUFG

Summit Ridge Energy's \$290 million facility with MUFG (Mitsubishi UFJ Financial Group) demonstrates how institutional capital can rapidly convert a robust commercial solar pipeline into operating megawatts that meet today's energy, economic, and resilience needs. The transaction showcases a bankable, repeatable structure that supports American manufacturing, local jobs, and grid reliability while delivering cost savings to thousands of households and businesses.

Context: Market and Energy Need

- U.S. power demand is rising sharply, driven by data centers, electrification, and onshoring of industry, while traditional large-scale generation and transmission projects often take years to bring online.
- Customers are simultaneously demanding energy solutions that are locally generated, cost-effective, and aligned with national priorities around domestic manufacturing, resilience, and energy independence.
- Distributed commercial solar is uniquely positioned to deliver new capacity close to load, but it requires scalable, sophisticated project finance to move from pipeline to energized assets at speed.

Challenge: Converting Pipeline to “Speed to Power”

As a leading developer, owner, and operator of commercial solar projects, Summit Ridge Energy needed a facility that could support development and construction across a growing multi-state pipeline. The company sought capital that could keep pace with significant and increasing energy demand while preserving the flexibility to source U.S.-made components and local labor and deliver meaningful cost savings to communities and businesses. The financing also needed to align with the broader policy and market emphasis on grid resilience, distributed infrastructure, and private-sector-led investment.

Solution: \$290M Facility with MUFG

In January 2026, Summit Ridge Energy closed a \$290 million facility with MUFG to finance the development and construction of its commercial solar projects. This transaction represents the fifth facility in the partnership between Summit Ridge and MUFG, bringing total capital commitments in the relationship to nearly \$1 billion and underscoring MUFG's ongoing support for U.S. energy infrastructure. The facility is structured to scale alongside Summit Ridge's expanding pipeline, enabling the company to deliver locally generated power that strengthens the grid and provides cost savings to thousands of customers.

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Impact: Economic, Grid, and Community Benefits

- Projects financed through the facility will support American manufacturing by utilizing FEOC-compliant components and local labor, advancing domestic economic goals and U.S. energy security.
- Each project generates skilled jobs across construction, engineering, and long-term operations, creating durable economic opportunity in host communities.
- By adding distributed solar capacity, the portfolio reduces strain on regional grids, enhances reliability, and improves resilience while bringing new megawatts online in months instead of years to support rapidly growing digital power demand.

Strategic Strengths: Why This Model Works

Summit Ridge Energy has established itself as a leading vertically integrated independent power producer (IPP), focusing on operational excellence in generating and delivering new energy to the grid nationwide. As the nation's leading commercial solar company, Summit Ridge has over 2 GW of solar power operating and in development and has raised more than \$5 billion in project capital to finance over 200 solar facilities, providing energy savings to more than 42,000 homes and businesses. MUFG, as one of the world's leading financial organizations and a global leader in project finance, brings deep sector expertise and the ability to deliver tailored, scalable financing solutions that match the evolving needs of the U.S. energy infrastructure.

Takeaway: A Replicable Capital-to-Kilowatts Blueprint

This case demonstrates a high-confidence template for channeling private, large-scale capital into distributed solar energy, delivering fast, local, and resilient power. By pairing Summit Ridge Energy's development and operational capabilities with MUFG's project finance leadership, the partnership offers a blueprint for meeting current energy and economic needs while advancing American manufacturing, jobs, and energy independence.

